

APPENDIX 1 COMMISSION STRUCTURE

COMMISSION **SCHEME A** FOR NORMAL PACKAGE

Service Provider	Product	Commission (%)
TIME	FTTH & FTTO	100%
MAXIS	FTTH	100%
ASTRO IPTV	FTTH + IPTV	100% of FTTH *MRC
TM UNIFI	FTTH & FTTO	100%
CAR INSURANCE	ALL	3.5% of INSURANCE PREMIUMS

COMMISSION **SCHEME B** WITH FREE GIFT CAMPAIGN

Service Provider	Product	Commission (%)
TIME	FTTH & FTTO	35%
MAXIS	FTTH & FTTO	35%
ASTRO IPTV	FTTH + IPTV	35% of FTTH *MRC
TM UNIFI	FTTH & FTTO	35%

*MRC monthly recurring charges

COMMISSION PAYOUT

Month of Lines Activated	DOCs Submission	COMMs Payout
JAN 2017 sales	25-FEB 2017 (Biz Plan only)	25-MAR-17